IDENTIFYING THE IDEAL ATTRIBUTES OF A MARKETING EDUCATOR

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ABSTRACT

Following administrative pressure, most universities and colleges have made a requirement to independently develop their own teaching evaluation process and a great amount of research has focused on how to better develop effective peer and student evaluations. Little is known about what are the important attributes for a practitioner when evaluating a teacher. Due to the new requirements coming from accreditation associations such as AACSB to increase the quotas of professionally qualified faculty in the curriculum, one would expect that the current perspectives on measuring teaching effectiveness be reevaluated. This research identifies the attributes of an ideal marketing educator according to students, academics and practitioners.

INTRODUCTION

Faculty and students may have different perceptions of what constitutes a good teacher. Previous research tells us that faculty members are questioning the use of students to measure teaching effectiveness, formally named student evaluations of teaching (SET). Most of the research to date has developed instruments to measure SET or to help the peer review process but little is known about the practitioner point of view. Other observers’ perspectives may be anticipated when looking at the important teaching attributes from a practitioner’s point of view. The objective of this consumer research is to identify the perceived characteristics of an ideal marketing educator according to the perspectives of students, academics and practitioners. Thus, what are the characteristics that students, instructors, and practitioners expect from a marketing instructor and how different or similar are these expectations among the respondents?

Thus, this research defines the eight attributes that make up the ideal marketing educator from the perspectives of students, academics, and practitioners. We reviewed the interactions between the attributes and for each viewpoint.

CONCLUSION

The contribution of this research is to revisit the attributes of an ideal marketing instructor and to bring up the perspectives of practitioners, as well as offer a combined model of the top eight attributes resulting from a diverging viewpoint. The findings from this research are based upon the inputs from students, practitioners, and academics. Results from this study can benefit the academics in developing valid measures of teaching effectiveness but also when hiring new instructors. This ideal set of attributes may enhance the students’ experience and move them in a more active learning role. Finally, practitioners and professionally qualified instructors could gain visibility with this new set of attributes.

REFERENCES


